

Dear Paul,

Welcome to Westmass Developments, an e-newsletter designed to inform about ongoing Westmass Development projects and provide updates relating to our industrial parks and economic development opportunities.



Westmass Developments

Fall 2012



HealthSouth Groundbreaking Ceremony Held at Ludlow Mills Site

Shovels are in the ground and construction underway at the Ludlow Mills site of the new HealthSouth Rehabilitation Hospital of Western Massachusetts. The new hospital is a key part of the ongoing Ludlow Mills Redevelopment project, which is being developed by the Westmass Area Development Corporation.

Local, state and federal officials for the groundbreaking included Ludlow State Representative Thomas Petrolati, Speaker of the House Robert DeLeo, State Senator Gale Candaras and Congressman Richard Neal who joined representatives of Westmass and HealthSouth for the ceremony. Westmass Board Chairman William Wagner welcomed officials.

The 74,500 square-foot, 53-bed LEED "Silver Certified" (Leadership in Energy and Environmental Design) rehabilitation hospital will offer all private rooms for patients needing rehabilitative care. The hospital is slated for completion by November 2013.

About the Ludlow Mills Project

Redevelopment of the Ludlow Mills complex over the next two decades will create and retain over 2,000 jobs and stimulate up to \$300 million in private investment. For those interested in moving their business to the Ludlow Mills, building space is available and land is ready for development. Contact Westmass today for more information.

Our New Brand Identification

You may have noticed that Westmass Development's new logo and brand ID uses artwork that recalls the wave or bend in a river. Our industrial parks are all located near rivers in Western Massachusetts and this new icon is helping us identify the uniqueness of our properties. The Westmass "river swoosh" is also being used as an identifier for the Ludlow Mills project, located on the banks of the Chicopee River.



Ludlow Mills Named Priority Project by Patrick Administration

Lieutenant Governor Timothy Murray recently announced that Ludlow Mills, the 170-acre site planned for redevelopment by Westmass Development, is among five new projects designated for cleanup assistance through the Patrick-Murray Administration's Brownfields Support Team (BST) Initiative. Ludlow Mills is the only project located in Western Massachusetts that is involved in the third round of the BST.

Launched in 2008, the BST has coordinated 24 state, local and federal agencies over the last several years to tackle some of the state's most complex brownfields and has helped deliver more than \$18 million in funding to accelerate cleanup and streamline progress to overcome technical roadblocks.

Did You Know?

- Westmass has been successfully developing industrial and business park resources for over 50 years.
- Westmass currently offers over 150 acres of master-planned, industrially zoned and pre-permitted land resources in four active, mature park locations.
- All Westmass parks are fully serviced with all infrastructure and have undergone state and local permit reviews. Specific project approval in any of our parks is typically measured in weeks.

Agawam Renewable Energy Project

Our Agawam Regional Industrial Park is now home to a 2 MW solar farm project. Westmass developed the solar farm in collaboration with Citizens Energy. As businesses look for new and less costly ways to do business, solar energy and other renewable energy is expected to offer significant future savings.



Since 1979, Joseph Kennedy has led Citizens Energy and has identified and capitalized market opportunities in the energy arena, using revenue to support charitable causes. The organization is considered a leading innovator in the energy conservation field. Westmass is pleased to add Citizens Energy to our parks' list of successful businesses.



Available Land & Buildings: For Sale and/or Lease:

Chicopee River Business Park

With land for sale in both Chicopee and Springfield, CRBP is located at the crossroads of New England at the intersection of I-90 (Exit #6) and I-291/91.

Deer Park Industrial Center

Deer Park is located on the Massachusetts/Connecticut border in East Longmeadow, MA

Longmeadow, MA.

Hadley University Business Park

The Hadley University Business Park is located in the shadows of the University of Massachusetts at Amherst.

The Ludlow Mills

As the region's most innovative business environment, the Ludlow Mills has building space available for short and long-term lease and permitted land available for sale. Located just over a mile south of Exit 7 on the Mass Pike (I-90) along the banks of the scenic Chicopee River, the Ludlow Mills is a perfect match for growing, successful businesses.

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